

The logo for LASOFT features the word "LASOFT" in a bold, white, italicized sans-serif font. The letter "L" is stylized with a white horizontal bar extending to the right, which then curves upwards and to the left, ending under the letter "A".

**LASOFT**

SMART HR SOLUTIONS  
AND SERVICES

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FINANCIALLY STABLE  
COMPANY ACCORDING TO  
THE EVALUATION OF  
DUN & BRADSTREET



Nyíregyháza



**L-SOFT**

**L-SOFT Zrt.**

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# Our business

**PIRAMIS™ software development**



**L-SOURCE  
outsource**



**IT HOSTING**



**EXPERT  
services**



# Why you should choose L-SOFT?



More than **30 years** of experience in large enterprises



As a software developer in the field of corporate HR and as a payroll service provider, we are both a prominent and unrivalled player in the domestic market



In addition to our software solutions supporting HR disciplines, we can also implement the customer's own requirements



From the preparation of the quotation to the development and service tasks to the handover, we carry out our work without hidden costs for our customers, transparently and traceably, because we would expect the same from the other side!



In addition to our PIRAMIS payroll software, our payroll services division can also serve the client's corporate payroll needs with its own customized SAP software.

# Our solutions, services and target market



# Responsible employer recognition in 2022.

*The Responsible Employer Rating System classifies and rates companies' responsible employment activities and HR strategies on the basis of a professionally sound, objective set of criteria.*

*As a Gold Certified Responsible Employer, L-SOFT has a proven track record of good practice in at least 7 dimensions, supported by documented and on-site inspection methods, and supported by an internal employee satisfaction survey.*

*The 7 dimensions typically revolve around the ambition to invest in people and the ambition to create well-being at work. The indicators related to these were in the areas of pay, fringe benefits, knowledge transfer, work environment development, support for community and social well-being at work, participation in management and feedback and evaluation.*



**As a supplier, we aim to serve the high expectations of large companies, such as...**

- ▶ Compliance with international standards
- ▶ Safety related specifications with the product and services
- ▶ Compliance with sustainable development: ESG system
- ▶ Technological, ICT compliance
- ▶ Additional services related to communication security

# DUN & BRADSTREET CERTIFICATION

*Dun & Bradstreet, the international business information provider and rating agency, rates the financial stability and business reliability of all operating companies based on a methodology that is continuously measured and proven by international experts. This is how our company, L-SOFT, was selected as one of the most financially stable companies.*

## L-SOFT among the best

We are honoured to be ranked among the best in Dun & Bradstreet's objective company rating. We take great care to act fairly in the market, so it is important for us that an external expert has confirmed that the probability of insolvency of our company is extremely low.

We believe that the Dun & Bradstreet Certificate will help us to further enhance the trust that is increasingly important in long-term, solid business relationships with our customers, suppliers and employees. The recognition of L-SOFT's stability by an independent, international expert sends us the message that we are on the right track in building and developing our company. **As our company's certification is based on strict professional criteria, it is not open to applications or candidates, so the Dun & Bradstreet Certificate is a truly positive differentiator for our company in the market.**

## International recognition

L-SOFT has been awarded Dun & Bradstreet's AAA (triple A) Certificate, which indicates that the financial risk of doing business with us is extremely low. The Dun & Bradstreet Certificate is based on the Dun & Bradstreet rating, which has been rating companies internationally for decades on the basis of their reliability. The Dun & Bradstreet Certificate, which is issued with AAA, AA and A marks, indicates the stability of a company and that a company with this mark is financially stable. **The AAA rating was introduced in 1989 and since 1996 companies have been given the opportunity to demonstrate their business reliability in the form of a certificate.** The certificate gives eli-

gible companies the opportunity to show others that their company is a respected, reliable, creditworthy company. The Dun & Bradstreet Certificate is used in many countries across Europe in a variety of business sectors.

## Outstanding market and financial ratings

The Dun & Bradstreet rating is based on data from a number of official sources, such as - in the case of Hungary - data from the Ministry of Justice, registrations from the Court of Registration, the National Tax and Customs Administration and other authorities. **In addition to the data from official sources, the rating incorporates financial information on the company, such as balance sheet data, profit and loss account, trends. The rating takes into account the demographic data of the company or organisation, i.e. age, activity, size, owners and their affiliations.** The rating incorporates data from the Payment Experience program to determine whether the business pays its bills on time or late, i.e., the payment discipline of the business. In addition to the above, the system also adds a range of other collected information to the Dun & Bradstreet rating, such as enforcement data or press releases. Since the Dun & Bradstreet rating is an indicator of the current financial stability of our company, we can proudly say that L-SOFT will continue to be a stable player in the market.

The logo consists of three large, bold, red capital letters 'AAA' with a registered trademark symbol (®) to the upper right of the second 'A'.

**Highest Creditworthiness**

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**FINANCIALLY STABLE  
COMPANY ACCORDING TO  
THE EVALUATION OF  
DUN & BRADSTREET**

> The continuity and quality of our resources and management combine to create **a high level of service security that is of paramount importance to our customers,** with elements of...

**International certification company, audits, reviews**

**Product safety compliance audits**

**GDPR compliance**

**Professional indemnity insurance**

### **Several years of professional experience**

- Payroll/human resources management system development IT specialists with experience
- Knowledge of technology and use of the latest technologies in product development (e.g. e-signature, SSO)
- Payroll, employment specialists
- Social security specialists

# Innovation

Our mission: to become **the most innovative Hungarian HR service provider**

# Sustainability

Through our industry, our software enables our customers to take steps towards sustainable development and reducing the environmental burden in their HR processes.











We know that just by going digital, the ecological footprint of a company does not become zero. But it is a huge step towards sustainable solutions. Our solutions to reduce paper production, transport, CO2 emissions and the energy-conscious management of companies can help to achieve forward-looking, environmentally friendly processes.

# Digitalisation

**We scrutinize how our portfolio contributes**

- ▶ HR key work organisation objectives
- ▶ Rapid results in increasing employee satisfaction
- ▶ Corporate sustainability strategy goals
- ▶ Using the latest available technologies

# SOFTWARE SOLUTIONS

HR fields	General administration supporting solutions	Digital solutions
<b>Income accounting areas</b>	PIRAMIS™ Payroll software, modules supporting labour records, data reporting and social security accounting, payroll, cashiering and other related software	PIRAMIS  myWAGE PIRAMIS  myCERTIFICATES PIRAMIS  myDECLARATIONS
<b>Benefits, compensation areas</b>	PIRAMIS™ Cafeteria module PIRAMIS™ Employee benefits PIRAMIS™ Benefits for not only employees	PIRAMIS  myCAFE
<b>Personnel administration areas</b>	PIRAMIS™ Payroll basic system PIRAMIS™ Other contracts module: <ul style="list-style-type: none"> <li>▪ candidates</li> <li>▪ rented workforce</li> <li>▪ and for partner data registration</li> </ul> PIRAMIS™ Workwear, protective clothing and equipment register module PIRAMIS™ Medical examinations PIRAMIS™ Organisation development, hierarchies	PIRAMIS  myDATA
<b>Training areas</b>	PIRAMIS™ Training management module Register of study contracts	PIRAMIS  myEDUCATION
<b>For data analysis</b>	Pre-built lists available in all modules based on the most typical customer needs AD-HOC query editor module	PIRAMIS  myLEADreport
<b>Worktime management tools</b>	Worktime registration - attendance data PIRAMIS™ group scheduling and leave planning and attendance record module	PIRAMIS  myWORKTIME PIRAMIS  myABSENCES 
<b>Compliance, GDPR</b>	PIRAMIS™ GDPR deletion automations	





## L-SOURCE outsourcing - payroll service

**As a payroll service provider, we use PIRAMIS™ software to perform outsourced payroll services for our customers at a predictable cost. We ensure professional, moral, financial responsibility with the highest confidentiality commitment.** Our clients can save costs, resources and manpower, freeing up resources for their core business. Our customers who outsource payroll pay for the service provided, allowing them to accurately plan their HR and payroll costs.

At the same time, the results of our innovative software development activities and our digitalisation solutions can be linked to the service and thus provide a perspective for further development needs in the HR field. Our software development business can be linked and accessed to serve customer needs for software support of specific business processes.

**In addition, we also have significant experience in SAP payroll: Our SAP payroll services for customers with thousands of employees can be a convincing reference** and argument for those who use their own SAP software for payroll but would still outsource it.



## IT hosting business

The hosting of PIRAMIS™ solutions can be provided on several levels, for which we have developed different solutions based on the specific needs of our customers. During the preparatory work prior to the purchase of PIRAMIS™, we define in advance the minimum hardware and software environment required for the system to operate.

### 1st VERSION

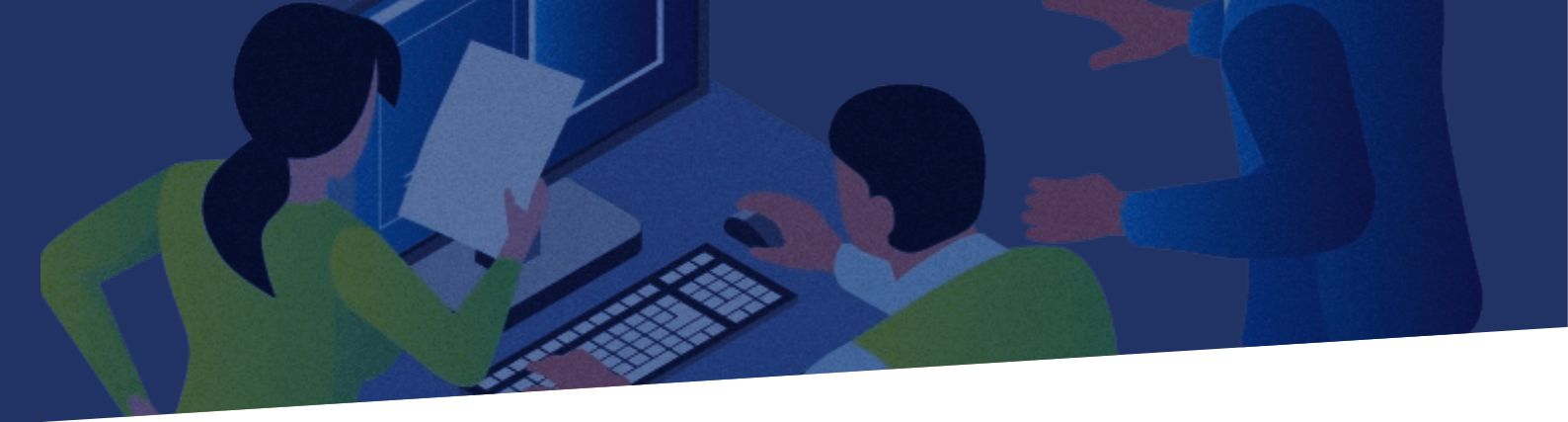
Our customers create the environment necessary to operate the PIRAMIS™ system: they purchase the appropriate hardware and software tools and have an in-house operations specialist who is trained to provide the necessary information for operation and maintenance.

### 2nd VERSION

In this case, our customers set up the environment necessary to operate PIRAMIS™, purchase the appropriate hardware and software tools and, for a temporary or longer period, our company provides them with the service of operating the PIRAMIS™ system and/or Oracle database manager. With this service, we offer our customers a solution when they do not have an operations specialist with the appropriate level of expertise to operate the database manager and/or PIRAMIS™ system temporarily or for a longer period of time.

### 3rd VERSION

We provide a hosting service: i.e. our company provides the server-side hardware and software necessary to run PIRAMIS™ and our company operates the software system.



## Expert services, consultancy business

Our consulting business supports our customers by **providing expert services related to the implementation of PIRAMIS™ systems**, training, consulting, needs assessments and participation in technical meetings.

We support our customers' professionals in their daily professional tasks with ad hoc and group professional consulting opportunities and presentations.

In addition, in this business area, we offer our customers the JOGINFO (information on legal changes) service, which ensures that our customers' line managers - even in the case of an internal/external line audit - are informed in a timely, factual and documented manner of all legislative changes affecting the HR professional area, thus reducing their business risks.

# Integrated management system

## Integrated Management System - ISO (audited by SGS)



### ISO 9001 audited in the area of corporate operations:

Development, implementation and support of integrated human IT enterprise management systems. Payroll outsourcing, IT operational services.



### ISO/IEC 27001 audited in the area of customer and organisational data security:

Development, implementation and support of integrated human IT enterprise management systems. Payroll and HR outsourcing. Security of customer and organisational data managed in the course of IT hosting services in accordance with the Statement of Applicability v2016.01.



### Service management system audited to ISO/IEC 20000-1

Service management system for the operation, support and maintenance of integrated human computing business management systems for external customers.

# DEVELOPMENT COMPETENCIES



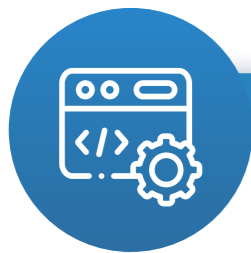
## DESKTOP DEVELOPMENT

- **Delphi development environment**
- **Component kits:**  
Devexpress VCL, Infopower Studio, LMD dialogpack, ODAC, SDAC, SecureBridge, TeechartPro, TMS CryptoPack, TMS VCL UI Pack
- **PL/SQL**



## CUSTOM SOFTWARE DEVELOPMENT

- Windows application development
- Web application development (IIS)
- Mobile-friendly, responsive interface
- Web service development
- Interface development



## WEB DEVELOPMENT

- **Visual Studio 2022**
- **Component kits:**  
Devexpress Universal, ComponentSpace SAML
- c#
- asp.net mvc (core)
- asp.net webservice
- Typescript
- Javascript
- React
- html
- css
- bootstrap
- tailwind



## SOFTWARE DEVELOPMENT CONSULTING ACTIVITIES

- Professional advice
- Software development
- Mapping customer needs, synchronising with technological possibilities
- Communication in English and Hungarian

# We develop for the following platforms



Windows desktop environment

Developments for Android and iOS operating systems



Browser-based web applications and services



APACHE CORDOVA™

Framework

# Highly skilled professionals with years of experience...

## REFERENCES

*With what size of company and in what proportion do we work with?*



Engineers



IT database developers



IT software developers



**87%**

**Very large company (1000 + employees)**



Graphic designers



IT program testers



IT customer support specialists



**11%**

**Large company (250-999 employees)**



IT system designers



HR consultants



Payroll and labour, and social security specialists



**2%**

**Medium sized company (50-249 employees)**



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